



Farm Stats 2020

MALLOCH M^cCLEAN

SMARTER BETTER BUSINESS

2020 Dairy Farm Stats

AVERAGES	OWNER / OPERATOR	CONTRACT MILKER
Average Milk Solids	263,559	289,192
Peak Cows Milked	577	625
Average Milking Platform	203	-
Cows per Milking Hectare	2.85	-
Average Milk Solids per Cow	457	463
Milk Solids per Milk Hectare	1,301	-
FARM INCOME	\$/kgms	\$/kgms
Milk Income	7.03	1.27
Livestock Net Profit	0.46	-
Other Income	0.06	0.06
GROSS PROFIT	7.55	1.33
FARM WORKING EXPENSES	\$/kgms	\$/kgms
Animal Health	0.25	-
Breeding Expenses	0.15	-
Grazing	0.44	-
Other Feed	1.02	-
Fertiliser	0.51	-
Repairs & Maintenance	0.47	0.02
Electricity	0.10	0.08
Farming Working	0.18	0.02
Dairy Shed Expenses	0.06	0.03
Wages	0.56	0.38
Vehicle Expenses	0.16	0.08
Administration	0.09	0.04
Insurance	0.09	0.04
Rates	0.07	-
TOTAL FARM WORKING EXPENSES	4.15	0.69
OPERATING SURPLUS	3.40	0.63
INTEREST COSTS	1.04	0.03
LEASE COSTS*	0.26	0.08
DEPRECIATION	0.48	-

* This includes related party leases

2020 Sheep & Beef Farm Stats

AVERAGES	\$/su 2,500-4,500 SU	\$/ha 2,500-4,500 SU	\$/su 4,501-7,000 SU	\$/ha 4,501-7,000 SU	\$/su above 7,000 SU	\$/ha above 7,000 SU
Average Stock Units	3,458	3,458	5,377	5,377	12,505	12,505
Average Hectares	337	337	596	596	2,008	2,008
Average SU/ha	10.26	10.26	9.02	9.02	6.23	6.23
FARM INCOME	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Livestock Net Profit*	167.15	1,714.66	131.52	1,235.71	115.89	741.39
Other Income**	32.71	335.54	11.73	110.25	9.21	58.92
GROSS PROFIT	199.86	2,050.20	143.25	1,345.96	125.10	800.31
FARM WORKING EXPENSES	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Animal Health	8.82	90.53	6.49	60.99	5.27	33.74
Stock Feed & Grazing	8.91	91.42	4.14	38.89	2.72	17.42
Fertiliser	23.31	239.14	19.99	187.78	16.58	106.09
Repairs & Maintenance	8.64	88.64	8.53	80.17	7.48	47.91
Farming Working	13.01	133.51	11.52	108.22	6.93	44.33
Shearing Expenses	8.68	89.04	7.12	66.91	6.81	43.56
Wages	8.88	91.10	10.63	99.83	12.32	78.79
Vehicle Expenses	9.01	92.45	6.99	65.65	5.73	36.65
Administration	5.04	51.79	2.17	20.45	2.16	13.80
Insurance	3.22	33.02	2.42	22.71	1.84	11.78
Rates	2.92	29.99	2.32	21.80	1.99	12.72
TOTAL FARM WORKING EXPENSES	100.44	1,030.63	82.32	773.40	69.83	446.79
OPERATING SURPLUS	99.42	1,019.57	60.93	572.56	55.27	353.52
INTEREST COSTS	9.31	95.48	7.50	70.43	11.69	74.76
LEASE COSTS***	29.45	302.10	18.68	175.53	16.09	102.92
DEPRECIATION	7.35	75.43	9.11	85.61	5.69	36.37

* Net profit from sheep & beef cattle ** This includes wool sales, grazing, rebates & other sundry income *** This includes related party leases



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