



## Action Accelerate Coaching Group

### Wednesday 8<sup>th</sup> February 2023

*This workshop is designed to help you clearly understand **what needs to change in your business** so you can get great results. We will give you absolute clarity about **what you need to do**, when you will do it and how. This quarter our focus is on “Growth”, understanding and recognising the 7 ways you can grow your business now and the clarity on the how you could grow faster. Small changes, big impact.*

Time	Details
8:30am	<b>Arrive</b> <ul style="list-style-type: none"> <li>Networking, tea, and coffee</li> </ul>
8:45am	<b>Welcome</b> <ul style="list-style-type: none"> <li>Expected outcomes for the day</li> <li>House keeping</li> <li>Rules of the game</li> </ul>
9:00am	<b>Accountability</b> <ul style="list-style-type: none"> <li>Report back on 90-day actions from prior session</li> </ul>
9:45am	<b>Insight #1</b> <ul style="list-style-type: none"> <li>The business 101 cycle, presented by Manoli Aerakis</li> </ul>
10:15am	<b>Morning Tea (Provided)</b>
10:30am	<b>Attendee topic discussions</b> <ul style="list-style-type: none"> <li>Specific topics requested by each member prior to workshop</li> </ul>
12.30pm	<b>Lunch Break (Provided)</b>
1.30pm	<b>Insight #2</b> <ul style="list-style-type: none"> <li>Seven ways to grow your business, presented by Michael Parker</li> <li>Value gap calculator exercise</li> </ul>
2.30pm	<b>YOUR PLAN – Establishing your 90-day action plan.</b> Select 3 SMART goals that you need to achieve in the next 90 days. <ul style="list-style-type: none"> <li>Identify the milestones you need to adopt to achieve your 90-day goals.</li> <li>Prioritising your actions and establishing time frames for achievement.</li> <li>Identify the milestones you need to adopt to achieve your 90-day goals.</li> <li>Prioritising your actions and establishing time frames for achievement.</li> </ul>
3:15pm	<b>Feedback and Closing</b> <ul style="list-style-type: none"> <li>Commitment and Accountability to completing and submitting 90-day plan</li> <li>Collaboration</li> <li>BFO review</li> <li>Feedback</li> <li>Gratitude</li> </ul>
3.30pm	<b>Finish</b>